#### JERA Americas Inc.

Job Description
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Job Title:	Associate, Renewable Development and Finance	
Position Type:	Full-time	
Classification:	FLSA Exempt	
Report to:	Managing Director, Renewables	
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### About JERA:

JERA Renewables is the renewable development arm of US-based JERA Americas Inc., owned by JERA Co., Inc., a global power generation and energy infrastructure company with over 70 years of operational history. Our vision is to spark the transition to a flexible energy economy that includes stable supply and growth in clean sources. JERA will take on the challenge of achieving, by 2050, virtually zero CO2 emissions from JERA's operations globally. JERA will promote the adoption of renewable energy and greener fuels, as well as pursue thermal power that does not emit CO2 during generation in order to achieve Zero CO2 emissions.

JERA Renewables focuses on the development, financing, and ownership of utility-scale wind, solar, and storage assets across the US. The Renewables team, based in San Francisco, CA, is a nimble, experienced group of professionals with diverse backgrounds in structuring, power markets, and banking. JERA Americas is headquartered in Houston, TX.

#### Summary/Objective

The Renewable Development and Finance Associate is responsible for the management of the renewable project pipeline, including due diligence, pricing, strategy, and structuring. This position will see broad exposure to all aspects of renewable energy development and financing, including new project prospecting and permitting, revenue contract negotiation, and financial modeling and analysis. The ideal candidate is a self-starter that is excited about working in clean energy as this role will have more exposure to senior management and strategy-making than typical associate roles. JERA Renewables is expected to play a pivotal role in JERA's energy transition and all members of the team will have the opportunity to make a meaningful global impact.

### **Essential Functions**

Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- Support ongoing origination, development, and financing activities for projects, including pricing analysis and bidding strategy
- Lead customer pricing strategies for bilateral and RFP opportunities and manage preparation of proposals
- Lead project management and analysis tools related to the project pipeline, including project schedules, budgets, internal reporting, and financial models
- Work across functional groups such as Legal, Risk Management, Accounting to drive projects forward and ensure daily operation of in-development projects

- Provide ongoing tracking and analysis of industry trends to inform origination strategy and identify new targets
- Originate project acquisition deal flow and support team with M&A and early-stage project prospecting, including due diligence, financial evaluation, creation of internal and external deal materials, transaction negotiation, etc.
- Build and manage relationships with strategic counterparties, including development partners, offtakers, suppliers, etc.

## **Competencies**

- Advanced capability in Excel, Word, and PowerPoint; knowledge of Microsoft Project is a plus
- Core competency in quantitative and financial analysis; financial modeling capabilities a plus
- Ability to synthesize complex information and present efficiently to internal and external audiences
- Solutions-driven with creativity and critical thinking skills to address a variety of industry challenges
- Self-starter, comfortable in fast-paced work environment and managing multiple work streams

### **Required Education and Experience**

- Bachelor's Degree required; Master's or MBA Preferred
- 2-4 years of relevant work or internship experience in a finance, development, or transactional role; banking, renewable energy and power industry experience preferred
- Working knowledge of energy markets, sustainability and environmental impacts
- Experience in managing a budget and/or consultants to ensure project success
- Strong computational and analytical skills
- Excellent written & verbal communication skills
- Excellent attention to detail and organizational skills to track multiple projects

### **Primary Work Location**

San Francisco, CA

# AAP/EEO Statement

JERA Americas Inc. provides equal employment opportunity to all individuals regardless of their race, color, creed, religion, gender, age, sexual orientation, national origin, disability, veteran status, or any other characteristic protected by state, federal, or local law. Further, the company takes affirmative action to ensure that applicants are employed, and employees are treated during employment without regard to any of these characteristics.

### **Other Duties**

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

# Contact

Please contact <u>Career.Renewables@jeraamericas.com</u> for more information.