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# Clip Investor Deck

TSX-V (Canada): CLIP OTCQB (U.S.): CLPMF

Joseph Arrage • CEO and Co-Founder • jarrage@clipmoney.com
Brian Bailey • President • bbailey@clipmoney.com
Andrew Tussing • CFO • atussing@clipmoney.com



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- The only multi-bank cash deposit network in North America focused on businesses
- Existing, well-known national retail client base including Lids, Pacsun, Hot Topic, etc.
- \$8B US annual cash management market is ripe for disruption
- NCR Atleos Global financial service leader establishes transformative partnership and investment in Clip
- Partnered with industry leaders across Financial Services (NCR), Logistics (Brinks) and Retail and Property Management (Simon, Brookfield, Tanger)



## **The Business Cash Problem**

### **Businesses face the following cash management issues:**

- Expensive: armored contracts or bank fees
- Inconvenient: frequent bank trips
- Inaccessible: reduced branches and hours
- Unpredictable: inconsistent armored services
- Paper Based: error-prone, limited tracking options

### All are solved by Clip's mission:

- Unparalleled convenience with the largest deposit network in North America.
- Simplified cash management with no contracts or monthly fee.
- Reduced the cost of managing cash through Clip software, deposit APIs and a deposit network of shared Smart Safes and ATMs to any verified bank account.
- Delivering an amazing experience through continuous innovation and a digital-first product and platform.

Clip Money Inc. - External



### The State of Cash

- Cash is the third-most-used payment method in the U.S., holding stable at seven payments per month
- Cash in-person payments for purchases less than \$25 has increased three years in a row (5.2 per month or 34%)
  - In-person payments represent 78% of all purchases (vs. 22% remote / online)
- Cash continues to be a popular payment method for lower income households and consumers over 55 years of age
- Cash in circulation has risen +6.9% annually since 2016
  - Cash held increased to \$74 (vs \$60 pre pandemic)
- P2P cash payments increased for first time in recent history (42% in 2023 vs. 37% in 2022)



# Clip delivers value and scale to customers



### **Clip**Drop

Shared access smart safes



### **Clip**ATM

Shared access ATM Network



## **Clip**Change

Coin & small bills by mail

#### **Customer Benefits:**

- Save time: Self-service smart safes and ATMs available anytime for business deposits.
- Save money: Pay per deposit. No recurring monthly fees.
- No commitment: No long-term contracts.
- Improve cash flow: Next business day credit.
- Full Transparency: Real time deposit notifications and reconciliation reporting.
- End to End: Turnkey payment processing, compliance, customer support & dispute management without the need for bank integration

### The Clip network delivers meaningful value to businesses

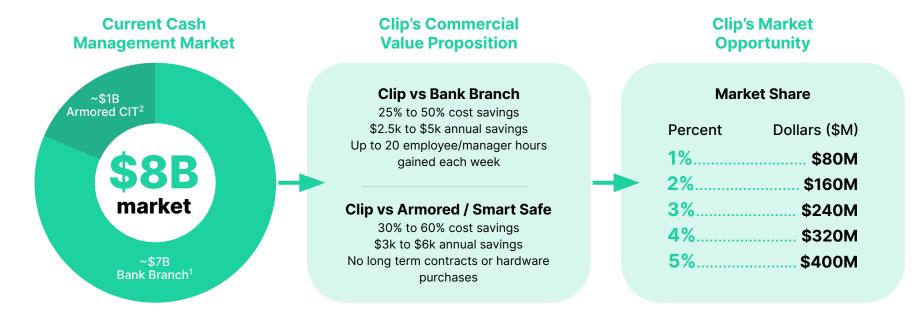
up to \$600 in costs saved per store/month<sup>1</sup>

up to 20 resource hours gained per store/month<sup>1</sup>



# **Clip's** available market and opportunity

- The current **cash management available market in the US is estimated to be \$8B annually** (currently serviced at bank branches and armored/CIT) and **is ripe for disruption**.
- Unlocking 10% of the market, with a superior product and compelling value proposition, **creates a market opportunity of \$800M/yr.**



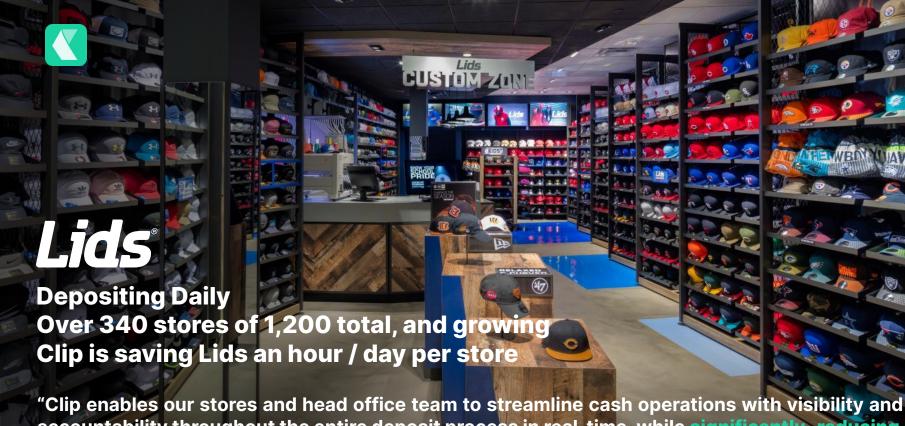


# **How Clip makes money**

Clip generates recurring fee revenue on a per transaction or monthly subscription basis



Average Revenue per Store, based on 3 months ending June 2023 & projected revenue for change orders
 -See Forward-Looking Information disclaimer



"Clip enables our stores and head office team to streamline cash operations with visibility and accountability throughout the entire deposit process in real-time, while significantly reducing direct and indirect costs."

- Brogan Butz, Cash Management Manager at Lids

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# **Customers using Clip**

AÉROPOSTALE URBAN OUTFITTERS

HELZBERG DIAMONDS.

MEPHISTO M
PANDÖRA









PACSUN





**Tanger**Outlets

ANTHROPOLOGIE







Lids HOTTOPIC



DAILY THREAD



zumiez

OXFORD

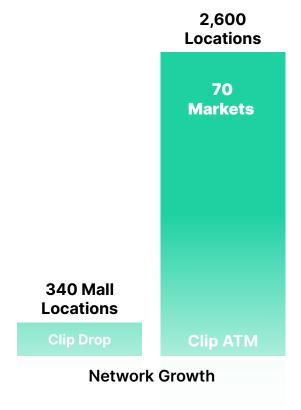
**BOX**LUNCH

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The Clip Network grew over 7x from 2023 to 2024 with the addition of the ATM network, partnering with NCR Atleos, further strengthening our reach and EXTENDING the national footprint to previously unserved geographies:

- ATM integrations add more than 2,600 locations by the end of 2024 with another 1,000 planned locations, without any upfront or minimum ongoing costs.
- ATMs extends Clip business deposits into CVS, Walgreens, Target, and other national retailers.



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# Clip enables nationwide coverage

#### **U.S. Market:**

Network of Clip Drop and ATMs: ~3,000 locations

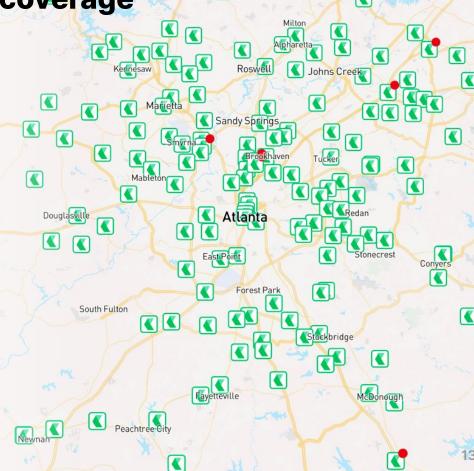
#### **Atlanta Market:**

Network of Clip Drop and ATMs: 151 locations

### **Atlanta Deposit Networks:**

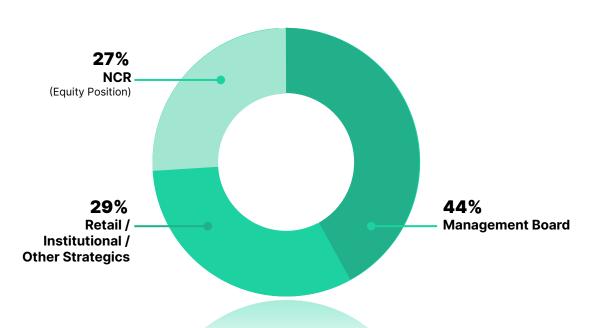
<b>Clip</b>	151
Wells Fargo	146
Truist	135
Bank of America	106
Chase	94
Regions	79

Source: https://www.bankbranchlocator.com/





# **Equity Metrics & Ownership Structure**



Stock Symbol	"CLIP"
Exchange	TSX - Venture
Shares Outstanding (Basic)	105.2M
Options	6.3M
Warrants	12.5M
Convertible Notes	36.7M
Shares Outstanding (Fully Diluted)	160.7M

Clip's Cap Table is heavily weighted towards management / board and NCR Percentages above as of May 2024

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