



## **Business Development Internship at Olaris Therapeutics**

**Compensation:** 10 weeks (<29 hours/week) non-paid internship. Internship includes opportunities to travel and monetary bonus for milestone accomplishment. Successful candidates will be considered for part-time/full-time positions.

**Company Overview:** Olaris Therapeutics is a precision medicine company that aims to get “the right drug to the right patient”. We use a novel proprietary NMR-based metabolite profiling platform and deep learning algorithms to develop patient stratification tools and uncover biomarkers and targets for drug development. The Olaris platform identified what could be the world’s first positive diagnostic marker for triple negative breast cancer (TNBC) and a novel druggable target that when inhibited blocks tumor formation in animal models. Our lead molecule could be the best-in-class and first-in-class treatment for TNBC. In addition we are currently developing a “Drug Responder Test” for two cohorts of breast cancer patients (1) ER+ breast cancer patients treated with CDK4 inhibitors and (2) TNBC patients treated with immunotherapies. **Olaris is looking to expand its R&D portfolio by partnering with biopharma, clinicians and academics to apply its leading metabolomics platform and deep learning algorithms to additional diseases with little to no treatment options.**

**Position Overview:** We are looking for high-energy, high-performing and outgoing individuals to join our business development team and increase our partnership opportunities. The successful candidate(s) will be responsible for a broad range of business development activities including opportunity sourcing and review, due diligence, business case development, strategic and valuation analyses, transactional activities, and executing deals.

### **Responsibilities**

- Assist business development transactions and strategy
- Assist in deal structuring, term sheet and contract development, terms and deal negotiation, and deal execution
- Develop and maintain relationships with a wide array of industry participants including management teams of biotech companies, venture capitalists, academic institutions, and investigators, and investment bankers
- Represent Olaris at industry, investor, and partnering conferences
- Present opportunities and make recommendations to executive management

### **Qualifications:**

BA/BS required

Business experience within biotech/pharma is advantageous

For more information contact Dr. Elizabeth O’Day, [eoday@olaristherapeutics.com](mailto:eoday@olaristherapeutics.com) or 617-419-3246